



TWO WAYS TO OBTAIN SOLAR



Overview

Solar has come down in price in the last 10 years, vastly improved technically, now with output easily providing all the energy you need during the day. At night, since you're still hooked up to the grid, you use your utility's energy. In the fall, winter, and spring solar produces full power, but you're only using roughly half of it. It is metered and every kilowatt you don't use, your utility under law has to buy back from you. The amount of buyback, called net billing, more than covers the nighttime energy supplied by your utility.

The first way is to buy it.

Buying gives immediate ownership, and if the system is sized properly, it will produce all the electricity for your home during the day. The average amount of time, depending on your usage, for return on investment is 8 to 12 years. After this point, your investment has been paid back in full. From this point on, your electricity is truly free. Purchase cash or financing qualifies for \$1000 Arizona rebate.

The second way is a \$0 Solar agreement.

Currently you are on a power purchase agreement with your utility: electricity is delivered to you and you are billed for at the end of each month. **It is an endless billing contract** for which you have no control over the cost. **Your utility is a monopoly, they bill you pay.** The only way to save is to conserve, which is a poor way to do it, as it is very inconvenient to wait to wash clothes, cook meals, operate computers, etc. during peak hours. Worse still, in the heat of the summer, it is suggested to cut off or raise the thermostat on your air conditioning during these peak hours, which happens to be the hottest part of the day! **There is a better way, solar is the solution.**

Our Solar PPA (lease) is very simple: a complete solar collection system installed in your home at no cost to you. There is never a down payment nor any payment for the cost of the system. Based on your energy usage, we create a system that perfectly meets your energy needs. **You pay on a monthly basis only for the output of the system that creates all the power your home needs.** Your average savings is 25 to 40% per month. How? Fact: The electricity you buy from your utility is expensive and historically increasing every year. On average utility customers in pay 16-20 cents per kWh, but electricity produced by your own system is 10-12 cents - so inexpensive that it frees you to use electricity at the time and in the way you want. **Freedom for you!**

This much lower payment is fixed for 25 years. You now have a totally predictable cost each month for your electricity. Think of it this way: it is like a fixed-rate mortgage versus a variable-rate mortgage. Not at all like the equal pay plans of utility companies which merely spread the cost of high priced electricity over 12 months. Solar frees you from their monopoly once and for all. Plus the utility pays you back for each kWh you don't use.

Month by month you're saving average of 25 to 40% - truly amazing. The length of our solar program term matches the 25-year full warranty on your panels and all components, plus a multi-year roof warranty.

So very simply, you are just switching bills from the high-priced billing from your utility to a much lower bill from your solar company. The big plus is that all future rate increases and fee increases are reduced or eliminated since you're using your own power. A big one is that you are no longer taxed for your electricity.

Most importantly is that this lease puts no lien on your home and is guaranteed to transfer to the new home owner or within a trust. There are no fees or costs to transfer.

Note: Your system can be purchased after just 5 years with no pre-payment penalties at a pro-rated cost.

People shopping for a home want low cost energy and will buy especially when locked in for many years.

ELECTRICITY PRICES

THE TRUE COST SOLAR VS. UTILITY

According to the U.S. Bureau of Labor Statistics current national average price is \$0.17-18 for "Electricity per KWH". **APS is a monopoly, 'they bill and you pay'.** Many rates doubled since 2002, could again in 8+ years. **Why continue to buy high cost electricity?**

Data below will surprise many of Solar savings vs. Utility electricity costs

Utility projected costs of average 4% year increase (based on rate/fee increases since 2017)

SOLAR vs. APS	10-year Cost Comparisons	15-year Cost Comparisons	20-year Cost Comparisons
APS cost \$100/ mo average electric bill	\$14,404	\$24,027	\$35,733
Solar cost	\$ 10,083	\$16,819	\$25,013
Savings average 30%	=\$4,321	=\$7,208	=\$10,720
APS cost \$150/ mo average electric bill	\$21,607	\$36,001	\$53,600
Solar cost	\$15,125	\$25,201	\$37,520
Savings average 30%	=\$ 6,482	=\$10,800	=\$16,080
APS cost \$200/ mo average electric bill	\$28,809	\$48,053	\$71,467
Solar cost	\$20,166	\$33,637	\$50,027
Savings average 30%	=\$ 8,643	=\$14,416	=\$21,440
APS cost \$250/ mo average electric bill	\$36,011	\$60,066	\$89,334
Solar cost	\$25,208	\$42,046	\$62,534
Savings average 30%	=\$10,803	=\$17,315	=\$25,800
APS cost \$300/ mo average electric bill	\$43,215	\$72,081	\$107,201
Solar cost	\$30,251	\$50,457	\$75,041
Savings average 30%	=\$12,965	=\$21,624	=\$32,160

WHY WAIT ?



0\$ Program

IMMEDIATE SAVINGS



NO INVESTMENT



NO RISK



FIXED LOW-COST ENERGY



Below are typical reactions when we recommend
our free no-obligation Solar Analysis Discovery meeting:

I'm don't have time, I'm really busy right now, I have too many things going on, I'm able to pay my bill,
I'm going to wait till later in the year, Maybe next year, I need to do more research, I'm not in a hurry.

Our analysis and Discovery meeting are informal. All it normally takes is one hour in the comfort of
your home for us to show the amazing benefits of solar energy vs. traditional expensive utility energy.
We educate and answer any question you might have. We have a well-received 'no pressure' approach.

It always makes sense to conclusively find out if solar is a good 'fit' for you,
and in less time than most television movies take to watch!

Fact. Most people have been programmed their whole lives to pay the electric bill and have never
been presented a risk-free way to escape from the traditional expensive increasing cost of electricity.
You have to 'buy' electricity every month, why not be smart and pay less?

Hundreds of studies all over the United States have conclusively shown solar provides clean reliable power
for much less than the utility companies. People who had solar installed 20-30+ years ago are still receiving the
benefits. Hundreds of thousands of Arizonians switched to solar with the growth accelerating each month.

We have 2000+ seniors in Sun City on the Amazing \$0 program which effectively shields you
from endless price hikes. Remember they are a monopoly, 'They bill, you pay'.

We demonstrate to you just how easy the transition is.

No investment required. The \$0 Program requires no outgo of money for the system ever, so there is
no stress associated with signing up and starting saving money the day the system is operating.

We provide the collection system (panels, inverters and all associated hardware) at no cost to you ever.
We act as general contractor obtaining all permits from the county, city and homeowner associations.

Panels, inverters and batteries are now manufactured and built in the USA with 5-25 year warranties.

We do everything so you can relax, producing your own solar power and saving money in 1-2 months.

Doing nothing or delaying switching to solar is not a good idea as this year you are forced to pay 13.6%
each month more than in 2024 plus the 25% increase for any on-peak usage.

Delay till 2026, another rate increase is proposed of 11.2%, so in just 23+ years a whopping 20% increase!

Fact: The energy from the sun is forever free - it never goes up in price!

Why wait to meet with us, when each month you are paying excessively for your utility energy?

Whereas your own solar the day it is turned on immediately saves you average of 25%-40% off your
electricity costs each and every month. Your new solar rate locked in for 25 years whereas APS goes up and
up. Most importantly your system will never cost you, you only pay for the inexpensive energy it produces.

Solar is a win, win for you as a consumer, it is definitely the wave of the future in America.

Great future benefit is that your program transfers with no fees to new title holder. Whether a sale or
transfer within a trust, they get all remaining warranties and the same low electric rate when you signed.



5.0 Verified Reviews

Brenda B.

James was amazing! Came out immediately and got me connected EXCELLENT!!

Professional Courtesy Well-groomed and Knowledgeable!!

Don C.

We are super happy with the service and the solar panels. I am referring friends and family.

Service Provider Response

Thank you for your business!!! Let us know if we can help you in any way!!

Katrina B.

The salesman and the crew were amazing such a great experience would highly recommend this company to everyone

Jonny S.

Staff and service was top notch. Everything went as it should from the beginning to the end of the project. They are friendly, professional, and honest all the way through. I definitely recommend these guys if you are looking to go solar.

It is my personal goal as a Solar Specialist is to be honest.

You know that monthly and in the long run, solar is a sensible hedge against the ever-increasing electric rates we all have no control over.

I am not a 'salesman' I am an energy specialist and owner with considerable training.

I schedule a Discovery meeting to present to you a free Solar Savings report.

We show this personalized energy analysis & proposal that detail the \$\$ savings.

Afterwards, I am confident you will be equipped to make an intelligent educated decision. No "pressure" at this meeting.

**Solar owners tell us unequivocally, "We love our solar" and "Solar is saving us money".
One solar owner jokingly told me "You're crazy if you don't have solar in Arizona".**

SERVICES AND SERVICE ENHANCEMENTS



Solar Service



Solar + Battery Storage Service



Add-on Battery Service



Protection Service



ROOF REPLACEMENT



EV CHARGERS



STANDBY GENERATORS

SENSIBLE SOLAR AZ™ SUN CITY SOLAR AZ™

CARL JOHNSON
Energy Specialist & Expert
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SCAN QR CODE
View our Solar Programs



Business ID: 1000036348

BBB Rating: A+



Free Appointment



Use this QR code or go to our website
Use the 'Get a FREE Quote' link.
Fill out the 1 minute form.
We will contact you and start
you on your solar journey.